

**Australian Government** 

# SIT50116 Diploma of Travel and Tourism Management

Release 1



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### **Modification History**

Not applicable.

# **Qualification Description**

This qualification reflects the role of highly skilled senior operators who use a broad range of tourism or travel skills combined with managerial skills and sound knowledge of industry operations to coordinate travel or tourism operations. They operate independently, have responsibility for others, and make a range of operational business decisions.

This qualification provides a pathway to work in many travel and tourism industry sectors as a departmental or small business manager. The diversity of employers includes travel agencies, tour wholesalers, tour operators, inbound tour operators, tourist attractions, visitor information centres, and other tourism businesses.

Possible job titles include:

- inbound groups manager
- inbound sales manager
- incentives manager
- tour operations manager
- marketing manager
- product development manager
- reservations manager
- travel agency manager
- sales manager
- visitor information centre manager.

No occupational licensing, certification or specific legislative requirements apply to this qualification at the time of publication.

# **Entry Requirements**

There are no entry requirements for this qualification.

# **Packaging Rules**

23 units must be completed:

- 12 core units
- 11 elective units, consisting of:
  - 6 units from Group A
  - 5 units from Group A, Group B, elsewhere in the SIT Training Package, or any other current Training Package or accredited course.

The selection of electives must be guided by the job outcome sought, local industry requirements and the complexity of skills appropriate to the AQF level of this qualification.

### **Core units**

BSBDIV501	Manage diversity in the workplace
SITTIND001	Source and use information on the tourism and travel industry
SITXCCS007	Enhance customer service experiences
SITXCCS008	Develop and manage quality customer service practices
SITXCOM005	Manage conflict
SITXFIN002	Interpret financial information
SITXFIN003	Manage finances within a budget
SITXFIN004	Prepare and monitor budgets
SITXHRM003	Lead and manage people
SITXMGT001	Monitor work operations
SITXMGT002	Establish and conduct business relationships
SITXWHS003	Implement and monitor work health and safety practices
Elective units	

Group A

### **Tourism and Travel Coordination**

SITTTOP003 Allocate tour or activity resources

SITTTSL002	Access and interpret product information	
SITTTSL003	Provide advice on international destinations	
SITTTSL004	Provide advice on Australian destinations	
SITTTSL005	Sell tourism products and services	
SITTTSL006	Prepare quotations	
SITTTSL007	Process reservations	
SITTTSL008	Book supplier products and services	
SITTTSL009	Process travel-related documentation	
SITTTSL010	Use a computerised reservations or operations system	
SITTTSL011	Source airfares for domestic flights	
SITTTSL012	Construct normal international airfares	
SITTTSL013	Construct promotional international airfares	
SITTTSL014	Construct advanced international airfares	
SITTTSL015	Administer billing and settlement plans	
SITTTSL016	Provide specialist advice on cruises	
SITTTSL017	Maintain product inventories	
SITXCCS002	Provide visitor information	
Tourism Delivery		
SITTGDE004	Lead tour groups	
SITTGDE005	Prepare and present tour commentaries or activities	
SITTGDE006	Develop and maintain the general and regional knowledge required by guides	
SITTGDE007	Research and share information on Australian Indigenous cultures	
SITTGDE008	Prepare specialised interpretive content on flora,	

SITTGDE009	Prepare specialised interpretive content on marine environments
SITTGDE010	Prepare specialised interpretive content on cultural and heritage environments
SITTGDE011	Coordinate and operate tours
SITTTOP001	Load touring equipment and supplies
SITTTOP002	Provide outdoor catering
SITTTOP004	Set up and operate a camp site
SITTTOP005	Operate tours in a remote area
TLIC1051	Operate commercial vehicle
TLIC2025	Operate four wheel drive vehicle
TLIC3042	Operate coach/bus
Group B	

#### **Administration and Communication**

- BSBCMM401 Make a presentation
- BSBWRT401 Write complex documents
- SITXCOM004 Address protocol requirements

#### **Computer Operations and ICT Management**

- BSBITU301 Create and use databases
- BSBITU302 Create electronic presentations
- BSBITU306 Design and produce business documents
- BSBITU402 Develop and use complex spreadsheets

#### **Crisis Management**

SITXCRI001 Respond to a customer in crisis

### **E-Business**

BSBEBU501	Investigate and design e-business solutions	
BSBEBU502	Implement e-business solutions	
SITXEBS002	Develop, implement and monitor the use of social media in a business	
SITXEBS003	Build and launch a small business website	
<b>Environmental S</b>	ustainability	
BSBSUS401	Implement and monitor environmentally sustainable work practices	
Finance		
BSBFIA303	Process accounts payable and receivable	
BSBFIA401	Prepare financial reports	
First Aid		
HLTAID003	Provide first aid	
HLTAID005	Provide first aid in remote situations	
Food Safety		
SITXFSA001	Use hygienic practices for food safety	
Governance and Legal Compliance		
SITXGLC001	Research and comply with regulatory requirements	
Human Resource Management		
SITXHRM002	Roster staff	
SITXHRM004	Recruit, select and induct staff	
SITXHRM005	Manage volunteers	
SITXHRM006	Monitor staff performance	
Languages other than English		
SITXLAN003	Conduct oral communication in a language other than English	

SITXLAN004	Conduct complex oral communication in a language other than English
SITXLAN005	Read and write information in a language other than English
SITXLAN006	Read and write documents in a language other than English

### Management and Leadership

SITXMGT003 Manage projects

### Marketing and Public Relations

BSBMKG401	Profile the market
BSBMKG510	Plan e-marketing communications
BSBMKG509	Implement and monitor direct marketing activities
SITXMPR001	Coordinate production of brochures and marketing materials
SITXMPR002	Create a promotional display or stand
SITXMPR003	Plan and implement sales activities
SITXMPR004	Coordinate marketing activities
SITXMPR005	Participate in cooperative online marketing initiatives
SITXMPR006	Obtain and manage sponsorship
SITXMPR007	Develop and implement marketing strategies
SITXMPR008	Prepare and present proposals
Planning and Product Development	

- SITTPPD001 Package tourism products
- SITTPPD002 Develop interpretive activities
- SITTPPD003 Coordinate and operate sustainable tourism activities

SITTPPD004	Develop in-house recreational activities
SITTPPD005	Develop host community awareness of tourism
SITTPPD006	Assess tourism opportunities for local communities
SITTPPD007	Research and analyse tourism data
Work Health and Safety	
SITXWHS002	Identify hazards, assess and control safety risks

# **Qualification Mapping Information**

No equivalent qualification.

### Links

Companion Volume Implementation Guide: - http://www.serviceskills.com.au/resources